

# Asset Management Agreements

## A Management Plan that Provides Spare Parts and Services to Meet Your Maintenance and Repair Operation Requirements

### Parts Management Agreements – Fast Access, Lower Asset Carrying Costs

A Parts Management Agreement provides ready access to the Rockwell Automation spare parts you need – when you need them – while reducing your operating costs to maintain and manage this inventory. With this agreement, Rockwell Automation owns and manages your spare parts inventory. Your cost is a fixed monthly or quarterly amount for managing the inventory. You can utilize Rockwell Automation’s remanufacturing and renewal parts to replenish any inventory used. The total cost is probably less than what you are paying now for floor space, property taxes, spoilage, management, insurance, and the costs for purchasing existing spare parts.

An assurance of parts availability is offered through our Parts Management Agreements. These agreements are particularly valuable to companies who:

- Are looking for alternatives to a spare parts purchase
- Have an application in which uptime is critical
- Want a reduction in MTTR (Mean-Time-To-Repair)
- Want to control their inventory assets
- Want a reduction in the carrying costs associated with maintaining inventory
- Want greater or immediate availability of spare parts
- Want improved inventory integrity

#### Inventory Sharing /Offsite Agreement

Inventory is located at our global parts HUB or a Rockwell Automation regional or branch office.

#### On-Site Inventory Agreement

Rockwell Automation owns, locates and manages the inventory at your site, giving you access 24 hours-a-day, 7 days-a-week, 365 days-a-year.

### Parts Management Agreement Features

- Rockwell Automation owned inventory
- Dedicated to a specific customer
- Available on-site or off-site
- May be shared by multiple facilities of same customer
- Fixed monthly/quarterly pricing
- Quarterly inventory audits (minimum)
- Remanufacturing/Renewal Parts service to Rockwell Automation quality standards
- Flexible over time
- In-service warranty on agreement stock
- Extended warranty option may be purchased on existing hardware

### Benefits

#### Asset Control

- Avoid unnecessary build-up of inventory over time. When the agreement ends, the inventory can be removed or modified to meet current needs.
- Addresses need to service facility requirements without an increase in assets.

#### Cash Management

- Great for the cash-short facility looking for a mechanism to provide spares coverage.
- Pay in smaller increments over time.

#### Minimize inventory-carrying expenses

- Some of the expenses associated with carrying inventory can be reduced.
- Opportunity cost of money is recognized.

#### Support equipment with limited life cycle

- Spares can leave with decommissioned equipment.



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## **Extended Warranty Agreements – Fixed, No Surprise Maintenance Costs**

Extending the warranties of the various Rockwell Automation equipment in your facility for an additional year can simplify warranty administration while stabilizing or lowering spare parts and maintenance costs. The annual fee to extend warranty protection for your Rockwell Automation equipment can turn fluctuating repair and parts costs into a consistent fixed expense for more accurate budget forecasting and planning.

### **Extended Product Annual Warranty**

An extended warranty may be ordered on any new product at the time of purchase. (An extended warranty may be applied to previously installed products following an assessment by authorized Rockwell Automation support personnel.)

### **Site Extended Annual Warranty**

A plant-wide hardware warranty extension is available for a fixed fee. (Site and system warranties are available on a custom quoted basis.)

### **For more information**

Please contact your local Allen-Bradley or Reliance Electric Authorized Distributor, or Rockwell Automation Sales/Support Office, or check our web site at [www.rockwellautomation.com/services](http://www.rockwellautomation.com/services).



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### **Reach us now at [www.rockwellautomation.com](http://www.rockwellautomation.com)**

Wherever you need us, Rockwell Automation brings together leading brands in industrial automation including Allen-Bradley controls, Reliance Electric power transmission products, Dodge mechanical power transmission components, and Rockwell Software. Rockwell Automation's unique, flexible approach to helping customers achieve a competitive advantage is supported by thousands of authorized partners, distributors and system integrators around the world.

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